daana | Yogipreneur Agreement

Without you, daana is just a good idea, so thank you for your interest in being a daana supporter. Please read the article <u>daana - The Essence of Generosity</u> and watch the <u>daana prezi</u>.

If all this resonates with you, then please continue reading:-)

Online Paypal payment and distribution

48-hours after the end of each class, an email will be sent to the daana yoga teacher and the respective champion stating the total number of students, total donation received for the class, class comments and what the 70-20 split is. 90% of the funds from every class taught by the yogipreneur, and 20% of all the classes supported by the yogipreneur, will be automatically transferred to the respective daana yogipreneiur's Paypal account.

Here are the requirements that you are committing to in this role:

daana yogi-preneur = teacher + champion

daana teacher:

- Provide valid certification, if applicable, approved by a recognized organization (e.g. Yoga Alliance);
- Open a free Paypal account in order to receive your automatic remuneration;
- Teach your respective class(es) on the daana schedule;
- Arrive 10 min before starting time to help prepare the space (e.g. move furniture, etc.);
- Ensure that every participant has registered on globaldaana.org for each class;
- Start and finish on time;
- Be fully responsible for all personal insurance liabilities, both professional and commercial (please contact daana if you require assistance with this);

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- Whichever activity you teach, please teach it properly (e.g. for yoga, 'yoga chitta vritti nirodha');
- Provide any relevant information required by daana;
- If donations are received for the daana project (e.g. cash, cheque, e-transfer), please deposit the entire amount as a general contribution on *globaldaana.org* within 24 hours;
- If donations are received for a particular daana class (e.g. cash, cheque, e-transfer), please deposit the entire amount as a contribution to the respective daana class on *globaldaana.org* within 24 hours;

daana champion:

- Make sure the host space is suitable for the respective practice (e.g. yoga, meditation, etc.);
- Assign a suitable teacher to teach the respective classes;
- Verify all the respective data of teacher and host (pictures, # students the place can hold, any specifics such as staircase, smokers, pets, kids, closed groups (e.g. women's only, elderly etc..), start date and time, name of teacher, profile picture, bio, type of class, etc.);
- Create the daana class in the *globaldaana.org* site;
- Work with the local daana director, respective teacher(s) and host(s) to maximize participation (e.g. print and put up flyers, distribute handouts, like & share on social media, MeetUp, cirQles, etc.);
- Support the teacher, host and student experience in every way to uphold and improve the quality and engagement in the practice;
- Support at least 5 classes per week (after the first year), no maximum;
- Handle any questions and concerns from respective teachers, students and hosts;
- Resolve any issues that arise amongst the teachers, hosts and participants in your care (e.g. teacher absenteeism) and report this to your local daana director;
- Drop in regularly on the classes under your care and say a few words if necessary as the local ambassador and activist of daana;
- Propagate more and more daana classes throughout your locality;

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- Stay active on social media by posting weekly pictures and news of all the daana classes (Facebook, Instagram, MeetUp, Twitter, blogs etc.);
- Give talks at local venues and networking groups to get the daana word out;
- Advertise on all free local newspapers, magazines, radio and TV 'Community Events' page. Since daana is a non-profit foundation, you have free access to this!
- Invest in local or social media (such as Facebook) campaigns, etc;
- Communicate weekly with the regional daana director;
- Share ideas on how to make daana better;
- Essentially bring on board more daana teacher, students, hosts and other champions;
- Let the daana directors know minimum 24 hours in advance about any absenteeism (e.g. vacation, sick days, etc.);
- Let the daana directors know about your wish to terminate this role minimum two weeks in advance. In this case, you will have to wait a period of 6 months before teaching in the same location(s) where you taught or supported daana classes.

Scenario (assuming average of 10 students per class donating \$10 each, \$100 per class)*:

■ Yogi-preneur teaching 5 daana classes + supporting 10 more daana classes per week = \$100 x (90% x 5 classes + 20% x 10 classes) x 50 weeks = \$32,500/year

* No guarantees and the calculations are for illustration purposes only